



**FINANCIAL SUPPLEMENT
FIRST QUARTER 2018**

Forward-Looking Statements

Certain statements in this report, including information incorporated by reference, are “forward-looking statements” as that term is defined in the Private Securities Litigation Reform Act of 1995 (“PSLRA”). The PSLRA provides a safe harbor under the Securities Act of 1933 and the Securities Exchange Act of 1934 for forward-looking statements. These statements relate to our intentions, beliefs, projections, estimations, or forecasts of future events or our future financial performance and involve known and unknown risks, uncertainties, and other factors that may cause our or our industry’s actual results, levels of activity, or performance to be materially different from those expressed or implied by the forward-looking statements. In some cases, you can identify forward-looking statements by use of words such as “may,” “will,” “could,” “would,” “should,” “expect,” “plan,” “anticipate,” “target,” “project,” “intend,” “believe,” “estimate,” “predict,” “potential,” “pro forma,” “seek,” “likely,” or “continue” or other comparable terminology. These statements are only predictions, and we can give no assurance that such expectations will prove to be correct. We undertake no obligation, other than as may be required under the federal securities laws, to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Factors that could cause our actual results to differ materially from those projected, forecasted, or estimated by us in forward-looking statements, include, but are not limited to:

- difficult conditions in global capital markets and the economy;
- deterioration in the public debt and equity markets and private investment marketplace that could lead to investment losses and fluctuations in interest rates;
- ratings downgrades could affect investment values and, therefore, statutory surplus;
- the adequacy of our loss reserves and loss expense reserves;
- the frequency and severity of natural and man-made catastrophic events, including, but not limited to, hurricanes, tornadoes, windstorms, earthquakes, hail, terrorism, explosions, severe winter weather, floods, and fires;
- adverse market, governmental, regulatory, legal, or judicial conditions or actions;
- the concentration of our business in the Eastern Region;
- the cost and availability of reinsurance;
- our ability to collect on reinsurance and the solvency of our reinsurers;
- uncertainties related to insurance premium rate increases and business retention;
- changes in insurance regulations that impact our ability to write and/or cease writing insurance policies in one or more states;
- recent federal financial regulatory reform provisions that could pose certain risks to our operations;
- our ability to maintain favorable ratings from rating agencies, including A.M. Best, Standard & Poor’s, Moody’s, and Fitch;
- our entry into new markets and businesses; and
- other risks and uncertainties we identify in filings with the United States Securities and Exchange Commission, including, but not limited to, our Annual Report on Form 10-K and other periodic reports.

These risk factors may not be exhaustive. We operate in a continually changing business environment, and new risk factors emerge from time-to-time. We can neither predict such new risk factors nor can we assess the impact, if any, of such new risk factors on our businesses or the extent to which any factor or combination of factors may cause actual results to differ materially from those expressed or implied in any forward-looking statements in this report. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report might not occur.

Selective’s SEC filings can be accessed through the Investors page of Selective’s website, www.Selective.com, or through the SEC’s EDGAR Database at www.sec.gov (Selective EDGAR CIK No. 0000230557).

Selective Insurance Group, Inc. & Consolidated Subsidiaries

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Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED FINANCIAL HIGHLIGHTS

(Unaudited)

| | Quarter ended | | | | |
|--------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| <i>(\$ and shares in millions, except per share data)</i> | | | | | |
| For Period Ended | | | | | |
| Gross premiums written | \$ 720.5 | 642.3 | 715.4 | 712.9 | 689.5 |
| Net premiums written | 624.6 | 553.8 | 604.3 | 613.8 | 598.7 |
| Change in net premiums written, from comparable prior year period | 4 % | 8 | 4 | 6 | 6 |
| Underwriting income, before-tax | \$ 4.7 | 42.4 | 32.4 | 30.3 | 49.2 |
| Net investment income earned, before-tax | 43.2 | 42.6 | 40.4 | 41.4 | 37.4 |
| Net realized and unrealized investment (losses) gains, before-tax* | (10.5) | (1.1) | 6.8 | 1.7 | (1.0) |
| Net income | \$ 18.9 | 30.2 | 46.7 | 41.4 | 50.4 |
| Non-GAAP operating income** | 27.3 | 51.2 | 42.3 | 40.3 | 51.1 |
| At Period End | | | | | |
| Total assets | 7,659.9 | 7,686.4 | 7,812.1 | 7,528.2 | 7,404.1 |
| Total invested assets | 5,678.6 | 5,685.2 | 5,710.8 | 5,503.0 | 5,460.8 |
| Stockholders' equity | 1,659.8 | 1,713.0 | 1,699.4 | 1,652.6 | 1,592.6 |
| Shares outstanding | 58.7 | 58.5 | 58.4 | 58.4 | 58.2 |
| Per Share and Share Data | | | | | |
| Net income per diluted share | \$ 0.32 | 0.51 | 0.79 | 0.70 | 0.85 |
| Non-GAAP operating income per diluted share** | 0.46 | 0.86 | 0.72 | 0.68 | 0.86 |
| Weighted average diluted shares outstanding | 59.6 | 59.5 | 59.3 | 59.2 | 59.1 |
| Book value per share | \$ 28.25 | 29.28 | 29.10 | 28.32 | 27.34 |
| Dividends paid per share | 0.18 | 0.18 | 0.16 | 0.16 | 0.16 |
| Financial Ratios | | | | | |
| Loss and loss expense ratio | 65.0 % | 57.8 | 60.2 | 60.2 | 56.6 |
| Underwriting expense ratio | 33.8 | 34.7 | 33.9 | 34.2 | 34.6 |
| Dividends to policyholders ratio | 0.4 | 0.3 | 0.2 | 0.3 | — |
| GAAP combined ratio | 99.2 % | 92.8 | 94.3 | 94.7 | 91.2 |
| Annualized ROE | 4.5 | 7.1 | 11.2 | 10.2 | 12.9 |
| Annualized non-GAAP operating ROE** | 6.5 | 12.0 | 10.1 | 9.9 | 13.1 |
| Debt to total capitalization | 22.9 | 20.4 | 20.5 | 21.0 | 21.6 |
| Net premiums written to policyholders' surplus | 1.4 x | 1.4x | 1.4x | 1.4x | 1.4x |
| Invested assets per dollar of stockholders' equity | \$ 3.42 | 3.32 | 3.36 | 3.33 | 3.43 |

* Refer to Page 2 for components of realized and unrealized investment losses and gains.

** Non-GAAP measure. Refer to Page 14 for definition.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

| | Quarter ended | | | | |
|------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| <i>(\$ and shares in millions, except per share data)</i> | | | | | |
| Revenues | | | | | |
| Net premiums earned | \$ 591.8 | 590.1 | 572.1 | 568.0 | 560.9 |
| Net investment income earned | 43.2 | 42.6 | 40.4 | 41.4 | 37.4 |
| Net realized and unrealized (losses) gains: | | | | | |
| Net realized investment gains (losses) on disposals | 4.7 | (1.0) | 6.9 | 3.0 | 2.4 |
| Other-than-temporary impairments | (1.2) | (0.1) | (0.1) | (1.2) | (3.5) |
| Unrealized losses on equity securities | (14.1) | — | — | — | — |
| Total net realized and unrealized (losses) gains | (10.5) | (1.1) | 6.8 | 1.7 | (1.0) |
| Other income | 2.2 | 2.2 | 2.0 | 3.3 | 3.2 |
| Total revenues | 626.7 | 633.7 | 621.3 | 614.5 | 600.5 |
| Expenses | | | | | |
| Loss and loss expenses incurred | 384.9 | 341.5 | 344.6 | 341.6 | 317.5 |
| Amortization of deferred policy acquisition costs | 121.1 | 119.2 | 118.1 | 116.6 | 115.4 |
| Other insurance expenses | 83.2 | 89.3 | 78.9 | 82.9 | 82.1 |
| Interest expense | 6.2 | 6.1 | 6.1 | 6.1 | 6.1 |
| Corporate expenses | 11.3 | 9.6 | 6.3 | 8.5 | 11.9 |
| Total expenses | 606.8 | 565.6 | 554.0 | 555.6 | 532.9 |
| Income before federal income taxes | 19.9 | 68.2 | 67.3 | 58.9 | 67.6 |
| Federal income tax expense | 1.0 | 37.9 | 20.6 | 17.5 | 17.1 |
| Net Income | \$ 18.9 | 30.2 | 46.7 | 41.4 | 50.4 |
| Exclude: Net realized investment losses (gains), after tax | 8.3 | 0.7 | (4.4) | (1.1) | 0.7 |
| Exclude: Tax reform impact - deferred tax write-off | — | 20.2 | — | — | — |
| Non-GAAP operating income* | \$ 27.3 | 51.2 | 42.3 | 40.3 | 51.1 |
| Weighted average shares outstanding (diluted) | 59.6 | 59.5 | 59.3 | 59.2 | 59.1 |
| Net income per share (diluted) | \$ 0.32 | 0.51 | 0.79 | 0.70 | 0.85 |
| Non-GAAP operating income per share (diluted)* | \$ 0.46 | 0.86 | 0.72 | 0.68 | 0.86 |

* Non-GAAP measure. Refer to Page 14 for definition.

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED BALANCE SHEETS

(Unaudited)

| <i>(\$ in millions, except per share data)</i> | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
|--------------------------------------------------------------------------|-------------------|------------------|-------------------|------------------|------------------|
| ASSETS | | | | | |
| Investments | | | | | |
| Fixed income securities, held-to-maturity, at carrying value | \$ 41.6 | 42.1 | 65.0 | 72.5 | 84.8 |
| Fixed income securities, available-for-sale, at fair value | 5,141.6 | 5,162.5 | 5,133.4 | 5,018.7 | 4,867.0 |
| Equity securities, at fair value | 168.8 | 182.7 | 175.3 | 161.7 | 154.9 |
| Short-term investments | 183.0 | 165.6 | 216.3 | 133.7 | 247.2 |
| Other investments | 143.6 | 132.3 | 120.8 | 116.4 | 106.8 |
| Total investments | 5,678.6 | 5,685.2 | 5,710.8 | 5,503.0 | 5,460.8 |
| Cash | 0.7 | 0.5 | 0.7 | 8.6 | 0.5 |
| Restricted cash | 16.3 | 44.2 | 18.0 | 8.1 | 14.4 |
| Interest and dividends due or accrued | 42.0 | 40.9 | 40.8 | 40.2 | 40.2 |
| Premiums receivable, net of allowance | 766.3 | 747.0 | 769.8 | 764.3 | 707.7 |
| Reinsurance recoverable, net of allowance | 560.9 | 594.8 | 661.2 | 601.9 | 580.4 |
| Prepaid reinsurance premiums | 151.4 | 153.5 | 161.4 | 151.9 | 145.4 |
| Current federal income tax | 0.2 | 3.2 | — | — | — |
| Deferred federal income tax | 48.2 | 32.0 | 52.9 | 60.4 | 72.2 |
| Property and equipment, net of accumulated depreciation and amortization | 62.0 | 64.0 | 66.3 | 66.3 | 68.5 |
| Deferred policy acquisition costs | 239.3 | 235.1 | 242.2 | 234.9 | 227.6 |
| Goodwill | 7.8 | 7.8 | 7.8 | 7.8 | 7.8 |
| Other assets | 86.2 | 78.2 | 80.2 | 80.6 | 78.5 |
| Total assets | \$ 7,659.9 | 7,686.4 | 7,812.1 | 7,528.2 | 7,404.1 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities | | | | | |
| Reserve for loss and loss expense | \$ 3,792.1 | 3,771.2 | 3,835.8 | 3,731.2 | 3,679.5 |
| Unearned premiums | 1,380.3 | 1,349.6 | 1,393.8 | 1,352.1 | 1,299.8 |
| Short-term debt | 55.0 | — | — | — | — |
| Long-term debt | 439.2 | 439.1 | 439.0 | 438.9 | 438.8 |
| Current federal income tax | — | — | 6.7 | 2.1 | 11.6 |
| Accrued salaries and benefits | 90.5 | 131.9 | 113.1 | 103.2 | 96.3 |
| Other liabilities | 243.1 | 281.6 | 324.3 | 248.2 | 285.6 |
| Total liabilities | \$ 6,000.2 | 5,973.5 | 6,112.8 | 5,875.6 | 5,811.5 |
| Stockholder's Equity | | | | | |
| Preferred stock of \$0 par value per share | \$ — | — | — | — | — |
| Common stock of \$2 par value per share | 205.3 | 204.6 | 204.4 | 204.3 | 204.1 |
| Additional paid-in capital | 375.2 | 367.7 | 362.7 | 360.0 | 354.2 |
| Retained earnings | 1,731.8 | 1,698.6 | 1,679.0 | 1,641.8 | 1,609.9 |
| Accumulated other comprehensive (loss) income | (68.2) | 20.2 | 31.3 | 24.5 | 2.1 |
| Treasury stock, at cost | (584.2) | (578.1) | (578.1) | (578.0) | (577.7) |
| Total stockholders' equity | \$ 1,659.8 | 1,713.0 | 1,699.4 | 1,652.6 | 1,592.6 |
| Commitments and contingencies | | | | | |
| Total liabilities and stockholders' equity | \$ 7,659.9 | 7,686.4 | 7,812.1 | 7,528.2 | 7,404.1 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

FINANCIAL METRICS

(Unaudited)

| | Quarter ended | | | | |
|-----------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| <i>(\$ and shares in millions, except per share data)</i> | | | | | |
| Book value per share | | | | | |
| Stockholders' equity | \$ 1,659.8 | 1,713.0 | 1,699.4 | 1,652.6 | 1,592.6 |
| Common shares issued and outstanding, at period end | 58.7 | 58.5 | 58.4 | 58.4 | 58.2 |
| Book value per share | \$ 28.25 | 29.28 | 29.10 | 28.32 | 27.34 |
| Book value per share excluding unrealized gain or loss on fixed income securities | 28.19 | 28.34 | 27.92 | 27.25 | 26.65 |
| Financial results (after-tax) | | | | | |
| Underwriting income | 3.7 | 27.5 | 21.1 | 19.7 | 32.0 |
| Net investment income | 35.8 | 31.2 | 29.6 | 30.3 | 27.5 |
| Interest expense | (4.9) | (4.0) | (4.0) | (4.0) | (4.0) |
| Corporate expense | (7.4) | (3.6) | (4.4) | (5.8) | (4.4) |
| Net realized and unrealized investment (losses) gains* | (8.3) | (0.7) | 4.4 | 1.1 | (0.7) |
| Tax reform impact - deferred tax write-off | — | (20.2) | — | — | — |
| Total after-tax net income | 18.9 | 30.2 | 46.7 | 41.4 | 50.4 |
| Return on average equity | | | | | |
| Insurance segments | 0.9 % | 6.5 | 5.0 | 4.9 | 8.2 |
| Net investment income | 8.5 | 7.3 | 7.1 | 7.5 | 7.0 |
| Interest expense | (1.2) | (0.9) | (0.9) | (1.0) | (1.0) |
| Corporate expense | (1.7) | (0.9) | (1.1) | (1.5) | (1.1) |
| Net realized and unrealized investment (losses) gains, net of tax | (2.0) | (0.2) | 1.1 | 0.3 | (0.2) |
| Tax reform impact - deferred tax write-off | — | (4.7) | — | — | — |
| Annualized ROE | 4.5 | 7.1 | 11.2 | 10.2 | 12.9 |
| Exclude: Net realized and unrealized losses (gains), net of tax | 2.0 | 0.2 | (1.1) | (0.3) | 0.2 |
| Exclude: Tax reform impact - deferred tax write-off | — | 4.7 | — | — | — |
| Annualized Non-GAAP Operating ROE** | 6.5 % | 12.0 | 10.1 | 9.9 | 13.1 |
| Debt and total capitalization | | | | | |
| Notes payable: | | | | | |
| 1.61% Borrowings from FHLB NY | \$ 25.0 | 25.0 | 25.0 | 25.0 | 25.0 |
| 1.56% Borrowings from FHLB NY | 25.0 | 25.0 | 25.0 | 25.0 | 25.0 |
| 1.98% Borrowings from FHLB NY | 55.0 | — | — | — | — |
| 3.03% Borrowings from FHLBI | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 |
| 7.25% Senior Notes | 49.7 | 49.7 | 49.7 | 49.7 | 49.7 |
| 6.70% Senior Notes | 99.0 | 99.0 | 99.0 | 99.0 | 99.0 |
| 5.875% Senior Notes | 180.5 | 180.4 | 180.3 | 180.2 | 180.2 |
| Total debt | 494.2 | 439.1 | 439.0 | 438.9 | 438.8 |
| Stockholders' equity | 1,659.8 | 1,713.0 | 1,699.4 | 1,652.6 | 1,592.6 |
| Total capitalization | \$ 2,154.0 | 2,152.1 | 2,138.4 | 2,091.5 | 2,031.4 |
| Ratio of debt to total capitalization | 22.9 % | 20.4 | 20.5 | 21.0 | 21.6 |
| Policyholders' surplus | \$ 1,673.8 | 1,672.9 | 1,684.4 | 1,653.2 | 1,622.3 |

* Refer to Page 2 for components of realized and unrealized investment losses and gains.

** Non-GAAP measure. Refer to Page 14 for definition.

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED INSURANCE OPERATIONS STATEMENT OF OPERATIONS (Unaudited)

| (\$ in millions) | Quarter ended | | | | |
|-------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| Underwriting results | | | | | |
| Net premiums written | \$ 624.6 | 553.8 | 604.3 | 613.8 | 598.7 |
| Change in net premiums written, from comparable prior year period | 4 % | 8 | 4 | 6 | 6 |
| Net premiums earned | \$ 591.8 | 590.1 | 572.1 | 568.0 | 560.9 |
| Losses and loss expenses incurred | 384.9 | 341.5 | 344.6 | 341.6 | 317.5 |
| Net underwriting expenses incurred | 199.7 | 204.5 | 194.0 | 194.2 | 194.3 |
| Dividends to policyholders | 2.4 | 1.8 | 1.0 | 1.9 | (0.1) |
| GAAP underwriting gain | \$ 4.7 | 42.4 | 32.4 | 30.3 | 49.2 |
| Catastrophe losses | \$ 26.0 | 2.0 | 23.7 | 29.3 | 12.2 |
| (Favorable) prior year casualty reserve development | (8.0) | (10.0) | (9.9) | (14.3) | (14.4) |
| Underwriting ratios | | | | | |
| Loss and loss expense ratio | 65.0 % | 57.8 | 60.2 | 60.2 | 56.6 |
| Underwriting expense ratio | 33.8 | 34.7 | 33.9 | 34.2 | 34.6 |
| Dividends to policyholders ratio | 0.4 | 0.3 | 0.2 | 0.3 | — |
| Combined ratio | 99.2 % | 92.8 | 94.3 | 94.7 | 91.2 |
| Catastrophe losses | 4.4 pts | 0.3 | 4.1 | 5.2 | 2.2 |
| (Favorable) prior year casualty reserve development | (1.4) pts | (1.7) | (1.7) | (2.5) | (2.6) |
| Combined ratio before catastrophe losses | 94.8 % | 92.5 | 90.2 | 89.5 | 89.0 |
| Combined ratio before catastrophe losses and prior year casualty development | 96.2 | 94.2 | 91.9 | 92.0 | 91.6 |
| Other Statistics | | | | | |
| Non-catastrophe property losses | \$ 105.7 | 87.1 | 71.8 | 73.3 | 71.4 |
| Non-catastrophe property losses | 17.9 pts | 14.8 | 12.6 | 12.9 | 12.7 |
| Direct new business | \$ 128.1 | 117.6 | 131.1 | 136.1 | 124.7 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

STANDARD COMMERCIAL LINES STATEMENT OF OPERATIONS AND SUPPLEMENTAL DATA (Unaudited)

| (\$ in millions) | Quarter ended | | | | |
|-------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| Underwriting results | | | | | |
| Net premiums written | \$ 509.1 | 424.2 | 472.1 | 478.9 | 483.5 |
| Change in net premiums written, from comparable prior year period | 5 % | 8 | 5 | 7 | 6 |
| Net premiums earned | \$ 465.4 | 461.2 | 445.3 | 443.6 | 438.4 |
| Losses and loss expenses incurred | 293.5 | 258.8 | 254.9 | 252.9 | 241.6 |
| Net underwriting expenses incurred | 162.6 | 163.8 | 154.0 | 154.0 | 154.4 |
| Dividends to policyholders | 2.4 | 1.8 | 1.0 | 1.9 | (0.1) |
| GAAP underwriting gain | \$ 6.8 | 36.9 | 35.3 | 34.8 | 42.5 |
| Catastrophe losses | \$ 19.8 | 1.9 | 14.3 | 17.0 | 6.9 |
| (Favorable) prior year casualty reserve development | (8.0) | (13.0) | (19.9) | (17.3) | (16.4) |
| Underwriting ratios | | | | | |
| Loss and loss expense ratio | 63.0 % | 56.1 | 57.3 | 57.1 | 55.1 |
| Underwriting expense ratio | 35.0 | 35.5 | 34.6 | 34.7 | 35.2 |
| Dividends to policyholders ratio | 0.5 | 0.4 | 0.2 | 0.4 | — |
| Combined ratio | 98.5 % | 92.0 | 92.1 | 92.2 | 90.3 |
| Catastrophe losses | 4.3 pts | 0.4 | 3.2 | 3.8 | 1.6 |
| (Favorable) prior year casualty reserve development | (1.7) pts | (2.8) | (4.5) | (3.9) | (3.7) |
| Combined ratio before catastrophe losses | 94.2 % | 91.6 | 88.9 | 88.4 | 88.7 |
| Combined ratio before catastrophe losses and prior year casualty development | 95.9 | 94.4 | 93.4 | 92.3 | 92.4 |
| Other Statistics | | | | | |
| Non-catastrophe property losses | \$ 70.8 | 57.9 | 49.1 | 48.2 | 49.8 |
| Non-catastrophe property losses | 15.2 pts | 12.5 | 11.0 | 10.9 | 11.4 |
| Direct new business | \$ 97.9 | 83.8 | 96.9 | 98 | 89.5 |
| Renewal pure price increases | 3.2 % | 2.9 | 2.7 | 3.1 | 3.0 |
| Retention | 85 % | 84 | 85 | 83 | 85 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

STANDARD COMMERCIAL LINES GAAP LINE OF BUSINESS RESULTS (Unaudited)

| (\$ in millions) | Quarter Ended March 31, 2018 | | | | | | | | Quarter Ended March 31, 2017 | | | | | | | |
|-----------------------------|------------------------------|--------------|-------------|--------------|--------------|-------------|-------------|-------------|------------------------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|
| | Commercial | | Workers | General | Commercial | | | Total | Commercial | | Workers | General | Commercial | | | Total |
| | Property | Compensation | Liability | Auto | BOP | Bonds | Other | | Property | Compensation | Liability | Auto | BOP | Bonds | Other | |
| Net premiums written | \$ 85.2 | 88.9 | 164.5 | 129.8 | 26.7 | 8.8 | 5.1 | 509.1 | 80.5 | 91.8 | 155.1 | 117.4 | 26.2 | 7.8 | 4.7 | 483.5 |
| Net premiums earned | 80.3 | 78.8 | 149.8 | 118.2 | 25.6 | 8.1 | 4.4 | 465.4 | 76.4 | 79.3 | 140.0 | 107.1 | 24.8 | 6.5 | 4.2 | 438.4 |
| Loss and loss expense ratio | 77.1% | 47.9 | 55.3 | 78.0 | 69.5 | 13.6 | (0.4) | 63.0 | 48.5 | 68.7 | 39.4 | 74.2 | 57.4 | 17.5 | 0.2 | 55.1 |
| Underwriting expense ratio | 38.1 | 29.3 | 35.2 | 33.1 | 36.4 | 62.7 | 59.1 | 35.0 | 37.9 | 28.7 | 36.1 | 33.7 | 38.2 | 60.7 | 57.7 | 35.2 |
| Dividend ratio | 0.3 | 2.0 | 0.2 | 0.2 | — | — | — | 0.5 | (0.4) | 1.1 | (0.2) | (0.3) | — | — | — | — |
| Combined ratio | 115.5% | 79.2 | 90.7 | 111.3 | 105.9 | 76.3 | 58.7 | 98.5 | 86.0 | 98.5 | 75.3 | 107.6 | 95.6 | 78.2 | 57.9 | 90.3 |
| Underwriting gain (loss) | \$ (12.4) | 16.4 | 13.9 | (13.4) | (1.5) | 1.9 | 1.8 | 6.8 | 10.7 | 1.2 | 34.6 | (8.2) | 1.1 | 1.4 | 1.8 | 42.5 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

STANDARD PERSONAL LINES STATEMENT OF OPERATIONS AND SUPPLEMENTAL DATA (Unaudited)

| (\$ in millions) | Quarter ended | | | | |
|-------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| Underwriting results | | | | | |
| Net premiums written | \$ 67.9 | 72.8 | 81.2 | 78.1 | 64.7 |
| Change in net premiums written, from comparable prior year period | 5 % | 7 | 7 | 3 | 4 |
| Net premiums earned | \$ 74.3 | 74.2 | 72.6 | 71.7 | 71.2 |
| Losses and loss expenses incurred | 55.4 | 48.2 | 42.1 | 54.7 | 44.3 |
| Net underwriting expenses incurred | 20.3 | 22.5 | 22.3 | 22.7 | 21.8 |
| GAAP underwriting gain (loss) | \$ (1.5) | 3.6 | 8.2 | (5.8) | 5.1 |
| Catastrophe losses | \$ 6.8 | 0.7 | 2.2 | 9.4 | 3.9 |
| Unfavorable prior year casualty reserve development | — | 3.0 | — | 3.0 | 2.0 |
| Underwriting ratios | | | | | |
| Loss and loss expense ratio | 74.6 % | 64.9 | 58.0 | 76.3 | 62.2 |
| Underwriting expense ratio | 27.4 | 30.3 | 30.7 | 31.7 | 30.6 |
| Combined ratio | 102.0 % | 95.2 | 88.7 | 108.0 | 92.8 |
| Catastrophe losses | 9.2 pts | 1.0 | 3.0 | 13.0 | 5.5 |
| Unfavorable prior year casualty reserve development | — pts | 4.0 | — | 4.2 | 2.8 |
| Combined ratio before catastrophe losses | 92.8 % | 94.2 | 85.7 | 95.0 | 87.3 |
| Combined ratio before catastrophe losses and prior year casualty development | 92.8 | 90.2 | 85.7 | 90.8 | 84.5 |
| Other Statistics | | | | | |
| Non-catastrophe property losses | \$ 25.6 | 20.8 | 19.1 | 20.0 | 16.3 |
| Non-catastrophe property losses | 34.5 pts | 28.0 | 26.3 | 27.9 | 22.9 |
| Direct new business | \$ 11.8 | 12.7 | 13.6 | 13.2 | 11.4 |
| Renewal pure price increases | 3.8 % | 3.7 | 3.1 | 2.6 | 2.7 |
| Retention | 85 % | 84 | 84 | 84 | 84 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

STANDARD PERSONAL LINES GAAP LINE OF BUSINESS RESULTS (Unaudited)

| | Quarter Ended March 31, 2018 | | | | Quarter Ended March 31, 2017 | | | |
|-----------------------------|------------------------------|--------------|----------------|--------------|------------------------------|-------------|----------------|-------------|
| | Personal Auto | Homeowners | Other | Total | Personal Auto | Homeowners | Other | Total |
| <i>(\$ in millions)</i> | | | | | | | | |
| Net premiums written | \$ 40.1 | 26.3 | 1.5 | 67.9 | 36.7 | 26.5 | 1.4 | 64.7 |
| Net premiums earned | 40.4 | 32.2 | 1.6 | 74.3 | 37.0 | 32.7 | 1.6 | 71.2 |
| Loss and loss expense ratio | 71.7% | 81.5 | 13.2 | 74.6 | 76.7 | 47.4 | 30.3 | 62.2 |
| Underwriting expense ratio | 34.9 | 30.0 | (213.8) | 27.4 | 37.0 | 35.1 | (217.6) | 30.6 |
| Combined ratio | 106.6% | 111.5 | (200.6) | 102.0 | 113.7 | 82.5 | (187.3) | 92.8 |
| Underwriting (loss) gain | \$ (2.7) | (3.7) | 4.8 | (1.5) | (5.1) | 5.7 | 4.5 | 5.1 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

EXCESS AND SURPLUS LINES STATEMENT OF OPERATIONS AND SUPPLEMENTAL DATA (Unaudited)

| (\$ in millions) | Quarter ended | | | | |
|-------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| Underwriting results | | | | | |
| Net premiums written | \$ 47.6 | 56.9 | 51.0 | 56.8 | 50.5 |
| Change in net premiums written, from comparable prior year period | (6) % | 4 | (4) | 6 | 4 |
| Net premiums earned | \$ 52.2 | 54.6 | 54.2 | 52.8 | 51.2 |
| Losses and loss expenses incurred | 36.0 | 34.5 | 47.6 | 34.0 | 31.6 |
| Net underwriting expenses incurred | 16.8 | 18.3 | 17.7 | 17.5 | 18.1 |
| GAAP underwriting gain (loss) | \$ (0.6) | 1.9 | (11.1) | 1.3 | 1.6 |
| Catastrophe losses | \$ (0.6) | (0.6) | 7.3 | 3.0 | 1.4 |
| Unfavorable prior year casualty reserve development | — | — | 10.0 | — | — |
| Underwriting ratios | | | | | |
| Loss and loss expense ratio | 69.0 % | 63.0 | 87.8 | 64.4 | 61.7 |
| Underwriting expense ratio | 32.1 | 33.5 | 32.6 | 33.1 | 35.2 |
| Combined ratio | 101.1 % | 96.5 | 120.4 | 97.5 | 96.9 |
| Catastrophe losses | (1.2) pts | (1.0) | 13.5 | 5.7 | 2.7 |
| Unfavorable prior year casualty reserve development | — pts | — | 18.4 | — | — |
| Combined ratio before catastrophe losses | 102.3 % | 97.5 | 106.9 | 91.8 | 94.2 |
| Combined ratio before catastrophe losses and prior year casualty development | 102.3 | 97.5 | 88.5 | 91.8 | 94.2 |
| Other Statistics | | | | | |
| Non-catastrophe property losses | \$ 9.3 | 8.5 | 3.7 | 5.1 | 5.3 |
| Non-catastrophe property losses | 17.8 pts | 15.5 | 6.8 | 9.7 | 10.3 |
| Direct new business | \$ 18.3 | 21.2 | 20.6 | 24.9 | 23.8 |
| Overall new/renewal price increases | 4.4 % | 3.3 | 3.2 | 3.7 | 7.1 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

EXCESS & SURPLUS LINES GAAP LINE OF BUSINESS RESULTS (Unaudited)

| <i>(\$ in millions)</i> | Quarter Ended March 31, 2018 | | | Quarter Ended March 31, 2017 | | |
|-----------------------------|------------------------------|--------------|--------------|------------------------------|-------------|-------------|
| | Casualty | Property | Total | Casualty | Property | Total |
| Net premiums written | \$ 34.7 | 12.9 | 47.6 | 36.9 | 13.6 | 50.5 |
| Net premiums earned | 38.5 | 13.7 | 52.2 | 37.9 | 13.3 | 51.2 |
| Loss and loss expense ratio | 69.5 % | 67.4 | 69.0 | 63.8 | 55.9 | 61.7 |
| Underwriting expense ratio | 31.6 | 33.7 | 32.1 | 34.6 | 36.9 | 35.2 |
| Combined ratio | 101.1% | 101.1 | 101.1 | 98.4 | 92.8 | 96.9 |
| Underwriting gain (loss) | \$ (0.4) | (0.2) | (0.6) | 0.6 | 1.0 | 1.6 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED INVESTMENT INCOME

(Unaudited)

| (\$ in millions) | Quarter ended | | | | |
|------------------------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| Net investment income | | | | | |
| Fixed income securities | | | | | |
| Taxable | \$ 32.4 | 29.6 | 29.1 | 28.4 | 27.5 |
| Tax-exempt | 9.6 | 10.2 | 9.8 | 9.3 | 9.4 |
| Total fixed income securities | 42.0 | 39.8 | 38.9 | 37.7 | 36.9 |
| Equity securities | 2.0 | 2.0 | 1.6 | 1.4 | 1.5 |
| Other investments | 1.6 | 3.4 | 2.7 | 5.2 | 1.6 |
| Short-term investments | 0.5 | 0.5 | 0.4 | 0.4 | 0.3 |
| Investment income | 46.1 | 45.6 | 43.5 | 44.7 | 40.2 |
| Investment expenses | (2.9) | (3.1) | (3.1) | (3.3) | (2.8) |
| Investment tax expense | (7.4) | (11.4) | (10.9) | (11.1) | (10.0) |
| Total net investment income, after-tax | \$ 35.8 | 31.2 | 29.6 | 30.3 | 27.5 |
| Net realized and unrealized capital (losses) gains | | | | | |
| Fixed income securities | \$ (3.3) | 0.4 | 2.0 | 2.6 | 2.0 |
| Equity securities | 8.0 | (0.6) | 4.9 | 0.3 | — |
| Short-term investments | — | — | — | — | — |
| Other investments | — | (0.8) | — | — | 0.5 |
| Realized net gains (losses) on the disposal of securities | 4.7 | (1.0) | 6.9 | 3.0 | 2.4 |
| Other-than-temporary impairment losses | (1.2) | (0.1) | (0.1) | (1.2) | (3.5) |
| Unrealized (losses) gains on equity securities | (14.1) | — | — | — | — |
| Total net realized and unrealized capital (losses) gains recognized in net income, before-tax | \$ (10.5) | (1.1) | 6.8 | 1.7 | (1.0) |
| Change in unrealized (losses) gains recognized in other comprehensive income, before-tax | \$ (80.8) | (11.3) | 10.0 | 34.0 | 27.2 |
| Average investment yields | | | | | |
| Fixed income securities, before-tax | 3.2 % | 3.1 | 3.0 | 3.0 | 3.0 |
| Fixed income securities, after-tax | 2.7 | 2.2 | 2.2 | 2.2 | 2.2 |
| Total portfolio, before-tax | 3.0 % | 3.0 | 2.9 | 3.0 | 2.8 |
| Total portfolio, after-tax | 2.5 | 2.2 | 2.1 | 2.2 | 2.0 |
| Effective tax rate on net investment income | 17.2 % | 26.8 | 26.8 | 26.9 | 26.6 |
| New money purchase rates for fixed income securities, before-tax | 3.3 | 2.9 | 3.2 | 3.0 | 3.1 |
| New money purchase rates for fixed income securities, after-tax | 2.6 | 2.1 | 2.3 | 2.2 | 2.1 |
| Effective duration of fixed income portfolio including short-term (in years) | 3.8 | 3.7 | 3.6 | 3.7 | 3.6 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

CONSOLIDATED COMPOSITION OF INVESTED ASSETS

(Unaudited)

| (\$ in millions) | Mar. 31, 2018 | | Dec. 31, 2017 | | Sept. 30, 2017 | | June 30, 2017 | | Mar. 31, 2017 | |
|----------------------------------------------------------------------|-------------------|--------------|------------------|------------|-------------------|------------|------------------|------------|------------------|------------|
| | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Fixed income securities, at fair value | \$ 5,184.9 | 92 % | 5,206.6 | 92 | 5,201.1 | 91 | 5,094.3 | 93 | 4,955.4 | 91 |
| Equity securities, at fair value | 168.8 | 3 | 182.7 | 3 | 175.3 | 3 | 161.7 | 3 | 154.9 | 3 |
| Other investments | 143.6 | 2 | 132.3 | 2 | 120.8 | 2 | 116.4 | 2 | 106.8 | 2 |
| Short-term investments | 183.0 | 3 | 165.6 | 3 | 216.3 | 4 | 133.7 | 2 | 247.2 | 5 |
| Total investments | \$ 5,680.3 | 100 % | 5,687.1 | 100 | 5,713.6 | 100 | 5,506.1 | 100 | 5,464.3 | 100 |
| Fixed income portfolio, at carry value | | | | | | | | | | |
| U.S. government obligations | \$ 50.9 | 1 % | 49.7 | 1 | 59.6 | 1 | 68.0 | 1 | 88.3 | 2 |
| Foreign government obligations | 18.2 | — | 18.6 | — | 18.8 | — | 18.7 | — | 32.6 | 1 |
| Obligations of state and political subdivisions | 1,343.3 | 26 | 1,608.2 | 31 | 1,526.6 | 29 | 1,458.7 | 29 | 1,349.9 | 27 |
| Corporate securities | 1,638.2 | 32 | 1,634.4 | 31 | 1,812.1 | 35 | 1,840.1 | 36 | 1,850.2 | 37 |
| Collateralized loan obligations and other asset-backed securities | 794.5 | 15 | 795.5 | 15 | 754.0 | 15 | 702.5 | 14 | 678.4 | 14 |
| Residential mortgage-backed securities | 911.5 | 18 | 714.9 | 14 | 719.2 | 14 | 724.0 | 14 | 688.6 | 14 |
| Commercial mortgage-backed securities | 426.6 | 8 | 383.4 | 7 | 308.1 | 6 | 279.2 | 6 | 263.8 | 5 |
| Total fixed income securities | \$ 5,183.2 | 100 % | 5,204.7 | 100 | 5,198.4 | 100 | 5,091.2 | 100 | 4,951.8 | 100 |
| Weighted average credit quality | | | | | | | | | | |
| Investment grade credit quality | \$ 5,033.1 | 97 % | 5,055.6 | 97 | 5,047.1 | 97 | 4,944.2 | 97 | 4,807.3 | 97 |
| Non-investment grade credit quality | 151.8 | 3 | 151.0 | 3 | 154.0 | 3 | 150.1 | 3 | 148.1 | 3 |
| Total fixed income securities, at fair value | \$ 5,184.9 | 100 % | 5,206.6 | 100 | 5,201.1 | 100 | 5,094.3 | 100 | 4,955.4 | 100 |
| Weighted average credit quality of fixed income portfolio | AA- | | AA- | | AA- | | AA- | | AA- | |
| Expected maturities of fixed income securities at carry value | | | | | | | | | | |
| Due in one year or less | \$ 242.8 | 5 % | 326.9 | 6 | 364.9 | 7 | 341.0 | 7 | 371.4 | 8 |
| Due after one year through five years | 1,958.7 | 38 | 2,122.6 | 41 | 2,178.3 | 42 | 2,124.7 | 42 | 2,026.9 | 41 |
| Due after five years through 10 years | 2,745.7 | 53 | 2,518.4 | 48 | 2,386.0 | 46 | 2,388.0 | 47 | 2,302.5 | 47 |
| Due after 10 years | 236.0 | 5 | 236.8 | 5 | 269.3 | 5 | 237.6 | 5 | 251.0 | 5 |
| Total fixed income securities | \$ 5,183.2 | 100 % | 5,204.7 | 100 | 5,198.4 | 100 | 5,091.2 | 100 | 4,951.8 | 100 |

Alternative investments

| Strategy | March 31, 2018 | | | |
|----------------|-----------------|---------------------|----------------------|----------------------|
| | Number of Funds | Original Commitment | Remaining Commitment | Current Market Value |
| Private equity | 29 | \$ 210.5 | 102.9 | 54.9 |
| Private credit | 13 | 172.3 | 94.3 | 38.2 |
| Real assets | 10 | 111.0 | 35.5 | 26.1 |
| Total | 52 | \$ 493.7 | 232.7 | 119.2 |

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

RECONCILIATION OF NET INCOME TO NON-GAAP OPERATING INCOME AND CERTAIN OTHER NON-GAAP MEASURES

(Unaudited)

| | Quarter ended | | | | |
|------------------------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|
| | Mar. 31, 2018 | Dec. 31, 2017 | Sept. 30, 2017 | June 30, 2017 | Mar. 31, 2017 |
| <i>(\$ in millions, except per share data)</i> | | | | | |
| Reconciliation of net income to non-GAAP operating income | | | | | |
| Net income | \$ 18.9 | 30.2 | 46.7 | 41.4 | 50.4 |
| Exclude: Net realized (gains) losses and OTTI* | (3.5) | 1.1 | (6.8) | (1.7) | 1.0 |
| Exclude: Net unrealized losses* | 14.1 | — | — | — | — |
| Net realized losses (gains), OTTI, and unrealized losses* | 10.5 | 1.1 | (6.8) | (1.7) | 1.0 |
| Exclude: Tax on net realized (losses) gains, OTTI, and unrealized (losses) gains | (2.2) | (0.3) | 2.4 | 0.6 | (0.4) |
| Exclude: Tax reform impact - deferred tax write-off | — | 20.2 | — | — | — |
| Non-GAAP operating income | \$ 27.3 | 51.2 | 42.3 | 40.3 | 51.1 |
| Reconciliation of net income per diluted share to non-GAAP operating income per diluted share | | | | | |
| Net income per diluted share | \$ 0.32 | 0.51 | 0.79 | 0.70 | 0.85 |
| Exclude: Net realized (gains) losses and OTTI | (0.06) | 0.02 | (0.11) | (0.03) | 0.02 |
| Exclude: Net unrealized losses | 0.24 | — | — | — | — |
| Net realized losses (gains), OTTI, and unrealized losses | 0.18 | 0.02 | (0.11) | (0.03) | 0.02 |
| Exclude: Tax on net realized (losses) gains, OTTI, and unrealized (losses) gains | (0.04) | (0.01) | 0.04 | 0.01 | (0.01) |
| Exclude: Tax reform impact - deferred tax write-off | — | 0.34 | — | — | — |
| Non-GAAP operating income per diluted share | \$ 0.46 | 0.86 | 0.72 | 0.68 | 0.86 |
| Reconciliation of annualized ROE to annualized non-GAAP operating ROE | | | | | |
| Annualized ROE | 4.5 % | 7.1 | 11.2 | 10.2 | 12.9 |
| Exclude: Net realized (gains) losses and OTTI | (0.8) | 0.3 | (1.6) | (0.4) | 0.3 |
| Exclude: Net unrealized losses | 3.3 | — | — | — | — |
| Net realized losses (gains), OTTI, and unrealized losses | 2.5 | 0.3 | (1.6) | (0.4) | 0.3 |
| Exclude: Tax on net realized (losses) gains, OTTI, and unrealized (losses) gains | (0.5) | (0.1) | 0.5 | 0.1 | (0.1) |
| Exclude: Tax reform impact - deferred tax write-off | — | 4.7 | — | — | — |
| Annualized non-GAAP operating ROE | 6.5 % | 12.0 | 10.1 | 9.9 | 13.1 |

Non-GAAP operating income, non-GAAP operating earnings per diluted share, and non-GAAP operating return on average equity differ from net income, earnings per share, and return on equity, respectively, by the exclusion of after-tax net realized and unrealized gains and losses on investments, if any, and the deferred tax write-off that was recognized in 2017 in relation to tax reform. They are used as important financial measures by management, analysts, and investors, because the realization of investment gains and losses on sales of securities in any given period is largely discretionary as to timing. In addition, these net realized investment gains and losses, the deferred tax write-off, as well as other-than-temporary investment impairments that are charged to earnings, and unrealized gains and losses on equity securities, could distort the analysis of trends. These operating measurements are not intended as a substitute for net income, earnings per share, or return on equity prepared in accordance with U.S. generally accepted accounting principles (GAAP). Reconciliations of net income, earnings per share, and return on equity to non-GAAP operating income, non-GAAP operating earnings per diluted share, and non-GAAP operating return on average equity, respectively, are provided in the tables above.

* Refer to Page 2 for components of realized and unrealized investment losses and gains.

Note: Amounts may not foot due to rounding.

Selective Insurance Group, Inc. & Consolidated Subsidiaries

RATINGS AND CONTACT INFORMATION

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Branchville, NJ 07890

Corporate Website:

www.Selective.com

As of March 31, 2018

| | A.M. Best | Standard & Poor's | Moody's | Fitch |
|--------------------------------------|-----------|-------------------|---------|-------|
| <i>Financial Strength Ratings:</i> | A | A | A2 | A+ |
| <i>Long-Term Debt Credit Rating:</i> | bbb+ | BBB | Baa2 | BBB+ |

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